



# GABRIEL TRINDADE

## Software Engineer/Architect

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### TECHNICAL SKILLS

.NET

Python

SQL

Microservices

APIs REST

Communication with Cross-Functional Teams

Problem Solving

Technical Leadership

LangChain

RAG (Retrieval-Augmented Generation)

### LANGUAGES

Portuguese (Native)

English (Professional Working Proficiency)

### PROFILE

Full-Stack Software Engineer with 6 years of experience – back-end as my primary focus, working end-to-end – with a specialization in progress in Software Architecture. I work with .NET as my main stack, but I navigate other languages and technologies as the problem demands.

I have been focused on building systems that simplify complex operations and generate real business impact: from MVPs that validate ideas and streamline workflows, to platforms that centralize information, automate manual processes, and provide greater visibility into management. In recent years, I have worked on projects that significantly reduced manual work time for commercial teams and brought more organization and control to critical business operations.

More recently, I started working with applied AI – RAG pipelines, LangChain, and agent orchestration – integrating these capabilities into real workflows to increase team productivity. I am interested in continuing at this intersection of solid engineering, systems architecture, and AI in practice.

I enjoy collaborating with cross-functional teams, acting as a technical reference, and transforming complex problems into efficient, scalable software.

### EDUCATION

**Postgraduate specialization (Iato sensu),  
Software Architecture**

Mar 2026 – Jan 2027

FIAP, São Paulo

**Technologist, Systems Analysis and  
Software Development**

Feb 2020 – Jun 2023

Federal Institute of Education, Science and Technology of São Paulo – IFSP,  
São Paulo

I consent to the processing of my personal data for the purpose of recruitment for the position to which I am applying.

## HOBBIES

- Software Architecture
- Applied Artificial Intelligence
- People Management and Development
- Digital Product Development
- Astronomy

## EMPLOYMENT

### Mid-Level Software Developer - Go To Market B2B

Aug 2024 - Present

Vivo (Telefônica Brasil), São Paulo, Brasil

- I lead the end-to-end development of a modular web platform for quality indicator management and dispute resolution – working from requirements gathering and solution design through to implementation and deployment in production.
- I was responsible for the system architecture, defining the modular structure, component boundaries, and integration strategies, ensuring scalability and maintainability throughout the product's evolution.
- I implemented automations and validation APIs that eliminated manual bottlenecks, bringing greater transparency, traceability, and agility to quality indicator management. I act as the technical reference for the team, guiding architecture decisions and supporting other developers in problem-solving and solution evolution.

### Junior Software Developer - Go To Market B2B

Jul 2022 - Aug 2024

Vivo (Telefônica Brasil), São Paulo, Brasil

- I designed and developed a customer recommendation engine that automates the identification of high-value profiles for commercial events, reducing by ~90% the manual selection time and delivering ready-to-use lists in minutes.
- I worked closely with business teams to identify demands and transform them into structured solutions – creating modular components with a clear separation of responsibilities to ensure scalability and maintainability.
- I contributed to B2B channel expansion initiatives, including the development of chatbot solutions to improve the customer journey and reduce friction in customer service. I worked on projects that benefited more than 300 commercial stakeholders through process automations and portfolio management tools.

### Software Development Intern - Go To Market B2B

Feb 2022 - Jun 2022

Vivo (Telefônica Brasil), São Paulo, Brasil

- I developed a chatbot solution to improve the customer experience in B2B sales channels.
- I worked on both frontend and backend components using JavaScript, Node.js, and databases.
- I gained hands-on experience in full-stack software development and software engineering best practices.

## CERTIFICATIONS

### English Fluency Certificate

Nov 2025 - Present

English language training focused on professional fluency and conversational practice.

Continuous English language development through the Cambly platform, with a focus on professional fluency for technical and business contexts. Practice in conversational skills, technology-related vocabulary, and effective communication within cross-functional teams.